

“REDI2 REVENUE MANAGER’S ADVANCED RULES-BASED FUNCTIONALITIES ACCOMMODATE A WIDE VARIETY OF FEE SCHEDULES AND BILLING FORMATS. REDI2’S ABILITY TO DELIVER A HIGHLY INTEGRATED SOLUTION WHILE MEETING A RIGOROUS TIMELINE CONTRIBUTED SIGNIFICANTLY TO THE SUCCESS OF THIS PROJECT.”

– JEFF NACHMAN, SENIOR VICE PRESIDENT,
MELLON FINANCIAL CORPORATION

Redi2 Revenue Manager™

Redi2 Revenue Manager is an industry-leading solution that helps financial professionals more easily manage the fee billing process, including client setup and termination, multi-currency fee and accrual calculations, revenue reconciliation, invoice and advice generation, special adjustments and reversals.

Streamline operations with efficient fee billing automation

Redi2 Revenue Manager features a user-friendly interface and user-definable workflow and calculation rules. Our powerful rules-based engines let you define rules without special coding to manage your fee billing process based on the way you choose to do business. For example, you can set up the system to instantly notify you of specified conditions when you need to intervene to address issues that would otherwise impede your billing cycles.

The screenshot displays the Redi2 Revenue Manager software interface within a Windows Internet Explorer browser window. The main content area shows a configuration screen for a fee schedule named 'PS_002'. The interface includes several sections:

- Attributes:** Fields for Currency (USD), Private method (Actual), Flat rate (0%), Flat amount, Rate period (Annual), Use single tier?, Minimum rate (0%), Minimum amount, and Maximum rate (0%).
- Tiers:** A table with columns for From value, To value, Tier rate (%), and Rate to be consolidated. The data is as follows:

From value	To value	Tier rate (%)	Rate to be consolidated
0.00	50,000,000.00	75	<input type="checkbox"/>
50,000,000.00	100,000,000.00	50	<input type="checkbox"/>
100,000,000.00	200,000,000.00	25	<input type="checkbox"/>
200,000,000.00		10	<input type="checkbox"/>
- Used by:** A table listing clients and their associated accounts. The data is as follows:

Client	Start date	End date	Discontinue?	Account	Account Number
BN	01/01/1990		<input type="checkbox"/>		
ACME Corporation (DE)	01/01/2000	01/01/2007	<input checked="" type="checkbox"/>	ACME017B	100407 High Yield Prov.
ACME Corporation (DE)	01/01/2000	01/01/2007	<input checked="" type="checkbox"/>	ACME017B	100407 Domestic Equit.
Berkman	01/01/1990		<input type="checkbox"/>		
Entergy Corporation	01/01/1990		<input type="checkbox"/>		
F.J. Rogers Foundation	10/01/2004		<input type="checkbox"/>		
Frederic J. Green	01/01/1990		<input type="checkbox"/>		
Grey Global Group	01/01/1990		<input type="checkbox"/>		
Lynn Fund	01/01/2005		<input type="checkbox"/>		
Mitsubishi Life	01/01/1990		<input type="checkbox"/>		
Hiddeco County	01/01/1990		<input type="checkbox"/>		
NORCest	03/01/2001		<input type="checkbox"/>		
State of Louisiana	01/01/1990	01/01/2004	<input checked="" type="checkbox"/>	Louisiana Disability - Charity Equity Fund	0400842
State of Louisiana	01/01/2000	01/01/2006	<input type="checkbox"/>		
State of Louisiana	01/01/1990		<input type="checkbox"/>		

Redi2 Revenue Manager’s rules-based workflow engine lets you notify the appropriate personnel, regardless of location, through a cost-effective and secure Web connection and have them approve invoices before they’re sent to your clients via mail, e-mail or fax. This sophisticated and easy-to-use tool expedites client invoicing to improve your cash flow.

reditus –us m. [Latin] return; “in gratium,” reconciliation; of money, etc. [returns, income, revenue.]

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Support even the most complex calculation methods

Our flagship solution, Redi2 Revenue Manager makes it easier for your firm to process a wide array of fee and payment calculations. Charge fees and commissions based on assets, transactions, performance or custom services. Present summary fees by client, account, invoice or detailed fees for each investment or portfolio in a client account—all without custom coding.

- Charge management, custody, administrative, advisory, origination, 12b-1, wrap, transaction-based and performance-based fees in any currency
- Define tiered, flat, banded and conditional fee schedules in any currency
- Perform sophisticated aggregation across clients, accounts, products and invoices, as well as savings/fee reallocation
- Incorporate investment level and group-level minimums, maximums and recurring flat fees
- Prorate fees for activated and terminated clients, accounts and investments as well as for other account flows, like contributions and withdrawals
- Leverage out-of-the-box, industry-standard basis calculation rules such as ending balance, average monthly balance and average daily balance
- Define custom asset-valuation calculations without error-prone and hard-to-learn coding

Improve service levels with customized communications and reporting

With Redi2 Revenue Manager, you can create a breadth of enterprise and client reports and audits to deliver enhanced client service.

- Personalized client letters with company logo and service marks
- Account summaries and detailed calculation information
- Discount, tax and aggregation details
- Adjustment amounts and explanations
- Payment and remittance instructions

The application’s robust reporting and query capabilities enable you to instantly analyze information about your clients and their investments to gain an overview of your revenues and to improve your strategic decision-making.

For instance, you can review variances between accrued and billed amounts to identify anomalies in your revenue recognition process. You can even create ad-hoc reports by exporting data to Microsoft Excel or other third party solutions.

For more information, contact us:

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